

Since 1980

# DAIHAN Group Introduction

Chinese Ver.  
2018-01-15

DAIHAN-Analy.com Shopping-mall  
DAIHAN-Sci.com Shopping-mall  
SciLab.kr Shopping-mall  
and  
ALLforLAB.com Open-market

“One-Stop” Total Service Enterprise as “Manufacture & Distribution” ; Comprehensive Laboratory Support and Supply.



制造  
为实验室和工业



“一站式”综合流通  
涉及所有实验室用品



52个国家的  
销售网络  
手机/电脑  
移动商城

The Allied Enterprises ;

DAIHAN-Analytics, DAIHAN-Biomedical, DAIHAN-China, SciLab Korea, and Openmarket ALLforLAB

Overseas Franchisee ;

DAIHAN-Biomedical Inc(NA), DAIHAN-Indonesia, DAIHAN-Malaysia, DAIHAN-Thailand, DAIHAN-Vietnam, SciLab-Malaysia, and SciLab-Vietnam

► Cover Photo ; DAIHAN Green Science Park



公司简介

公司名称	DAIHAN Scientific Co., Ltd. (주)대한과학
CEO	Chairman Shu, Chong Ku
基础	The Founder : Shu, Chong Ku. <ul style="list-style-type: none"> <li>Established as a Private Enterprise / 04 Jan. 1980</li> <li>Conversion as a Corporation / 23 Jun. 1993</li> </ul>
资本	KRW 3,578,140,500 (Jan. 2018)
员工	123 persons (Jan. 2018) : DAIHAN Scientific Co., Ltd
经营方式	Manufacturing of Lab Instruments General Supplier for All-round Lab Products
办公室 研究所 工厂	326, Sinpyoungsukhwaro, Jijeong-myeon, Wonju-si, Gangwon-do, KOREA
本地销售和 A/S 中心	<ul style="list-style-type: none"> <li>Seoul : 25-31, Hwarangro 18, Seongbuk-gu, Seoul, KOREA</li> <li>Daejeon : 42-6, Daehwaro 150, Daedeok-gu, Daejeon, KOREA</li> </ul>
网络销售	<ul style="list-style-type: none"> <li>Local : 43 Official Distributors, Including 15-DAIHAN Franchisee</li> <li>Overseas : 63 Official Distributors in 52 Countries</li> <li>ON-Line Shopping-mall</li> </ul>
联盟企业	DAIHAN-Analytics, DAIHAN-Biomedical, DAIHAN-China, SciLab Korea, and Openmarket ALLforLAB  DAIHAN-Jongno, DAIHAN ALLforLAB
5个海外 加盟商	DAIHAN-Biomedical Inc(NA), DAIHAN-Indonesia, DAIHAN-Malaysia, DAIHAN-Thailand, DAIHAN-Vietnam, SciLab-Malaysia, and SciLab- Vietnam

董事会：权威系统



**CEO : Shu, Chong Ku(DAIHAN Group会长)**

- Yonsei University Physics & Chemical Engineering, ROTC 3rd member
- Senior Researcher of Korea Minting and Security Printing Corporation
- Founder of DAIHAN Scientific Co., Ltd.
- Founder of SciLab Korea Co., Ltd
- CEO/Chairman of DAIHAN Scientific Co., Ltd.



**Park, Jae Yil**  
副会长  
生产 & QC



**Shu, Hyun Jeong**  
执行董事  
海外业务



**Lee, Choong Hyoung**  
CFO 执行官  
CEO of SciLab Korea



**Suh, Patrick**  
General manager  
海外业务



**Park, Hyun Joo**  
国际销售总监  
亚洲 & 澳大利亚



**Kim, Dong Yoon**  
销售总监  
当地市场



**Yoo, Lok Jong**  
Manufacturing Director



**Lee, Gyu-Taek**  
WH Director  
WMS & Delivery

联盟企业的 CEO



**ALLforLAB**  
**Lee, Sang Bum / CEO**  
ON-Line Business



**DAIHAN Analytics Co., Ltd**  
**Lee, Hyuk / CEO**  
Analysis Instruments Business



**DAIHAN Biomedical**  
**Shu, Eun Taek / CEO**  
Healthcare/Medicare



**DAIHAN Biomedical NA**  
**Lee, Irene / CEO**  
Healthcare/Medicare



**DAIHAN Scientific ChinEntire**  
**Shu, Jong Taek / CEO**  
China Market



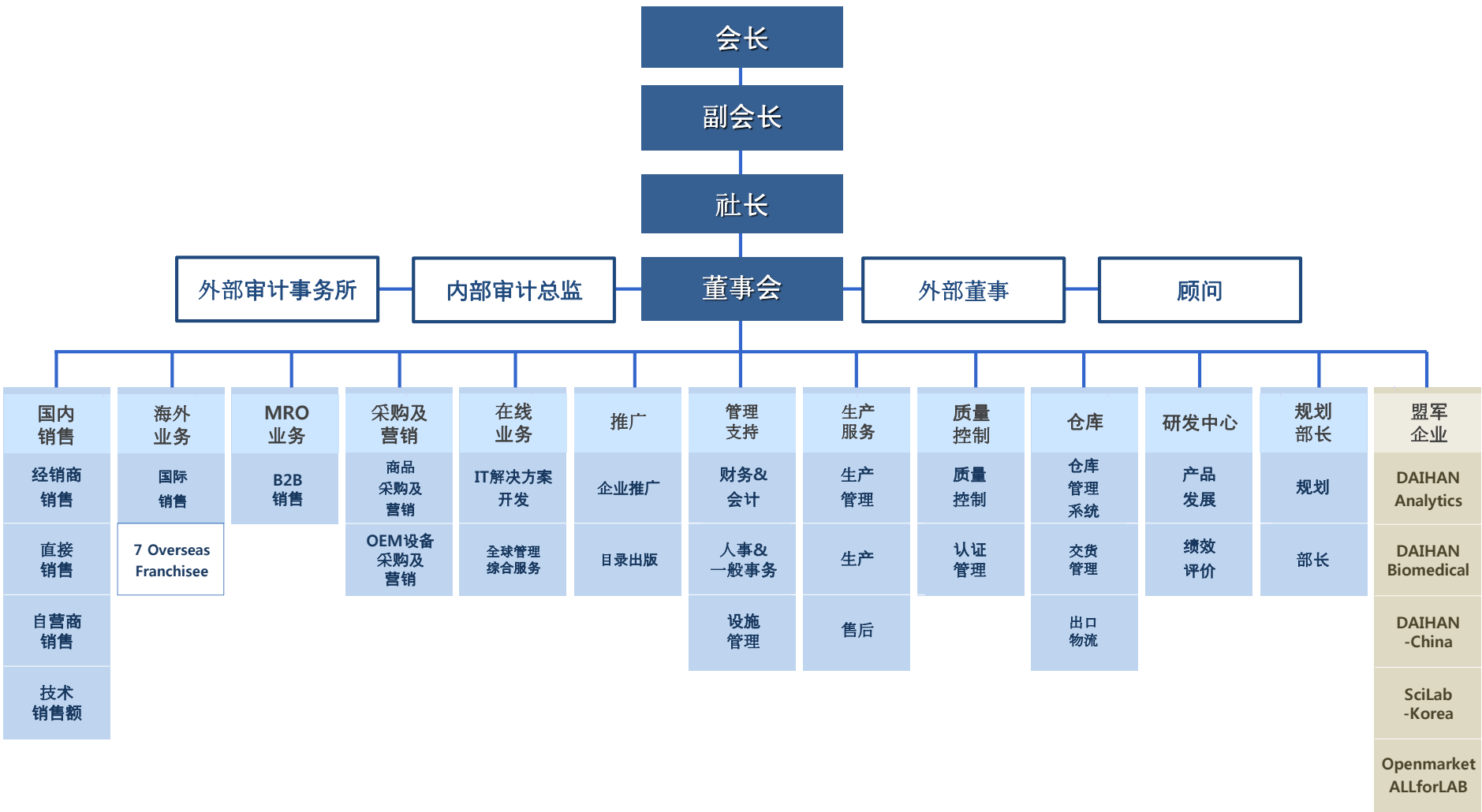
**SciLab Korea Co., Ltd**  
**Lee, Choong Hyoung / CEO**  
Global Business



**DAIHAN ALLforLAB**  
**Lee, Jae Woong / CEO**  
Bid Business



**DAIHAN Scientific Jongno**  
**Shu, Kang Min / CEO**  
Wholesale for Dealers



总面积: 33,000m<sup>2</sup> (Building site : 12,400m<sup>2</sup>)

地址 : 326, Sinpyeongseokhwa-ro, Jijeong-myeon, Wonju, Korea

100km from Seoul and 1km from West Wonju IC of 2nd. Youngdong Highway

仓库  
拥有 WMS 系统



- WMS (Warehouse Management System)
- DAS (Digital Assorting System)
- Auto Conveyor Belt
- Multilayered & Multifunctional Facilities

存储容量:  
30,000 项目 (USD 2000万)

大韩集团在原州的绿色科技园区

福利院



- 占地面积: 33,000m<sup>2</sup>
- 关键设施: Manufacturing Center(4F), Logistics Center(4F), Welfare Center(5F)

实验室研究所  
与制造



- 自动生产线/  
钣金生产设备  
(punching, bending, etc.)
- 温湿耐性
- 试验设施
- 仓库专用原材料
- 测量/测试设备

**DAIHAN 首尔办公室**  
SciLab Korea 办公室

**International Business Executive**  
**Seoul and Capital region Sales Executive**

Daihan Bldg., 25-31, Hwarang-ro 18-gil, Seongbuk-gu, Seoul  
Tel. +82-2-967-5235 / Fax. +82-2-963-5231

With SciLab Korea Head



**当地业务中心&大田第二个仓库**

**Central region Delivery / Service Executive**  
**Area : 1,320m<sup>2</sup>**  
**State-of-the-art Warehouse Management System(WMS)**

42-6, 150-gil, Daehwa-ro, Daedeok-gu, Daejeon  
Tel. +82-80-008-9009 / Fax. +82-42-824-5317





“大韩科学”过去的36年在行业内保持了持续增长

基础期: 1993~2005

建立基础

- 1993 Changed to DAIHAN Scientific Co., Ltd. (Founded in 1980).
- 1996 Cooperated with more than 40 overseas manufacturers. Built a network of 32 sales dealerships.
- 2000 Distributed catalogues in the form of encyclopedia.
- 2003 Launched manufacturing business (ISO9001).

成长期: 2006~2010

扩大生产的基础

- 2006 Established new facilities in Namyangju (for mass production).
- 2007 Established Industry-Academic Cooperation Research center with Korea Bio Polytechnic University. Reached USD 1M of exports.
- 2008 Singed partnership with As-One(Biggest R&D suppliers)
- 2009 Reached USD 3M of exports. Established overseas office in China (launched online shopping mall in English and Chinese).
- 2010.01 Entered contract to supply(USD 3M) to North America.
- 2010.05 Established representing office in Germany.
- 2010.06 Obtained UL certificate for all Ovens/Incubators.

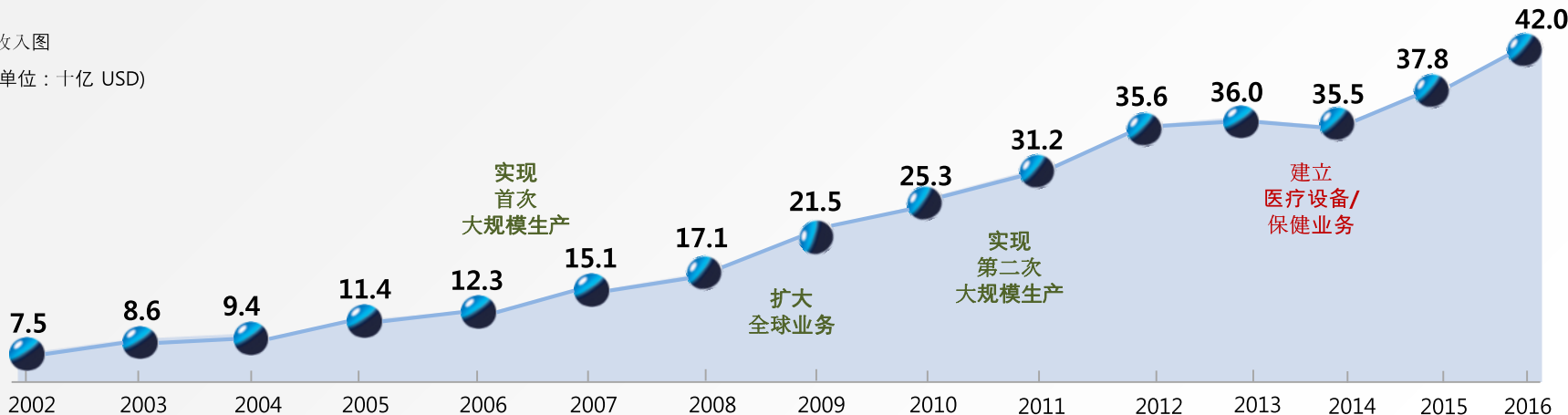
上升期: 2010 ~ now

加强全球业务

- 2010.11 Established facilities and moved head office to Wonju.
- 2010.11 Reached USD 5M of exports.
- 2011.10 Enlisted in KOSDAQ. 11 Entered contract to supply ULT freezers(\$3.12M) in Europe.
- 2011.12 Established local subsidiaries in China and Singapore.
- 2012.04 Incorporated an affiliated company, Scilab Korea. 10 Launched healthcare business / developed Smart Lab.
- 2012.11 Reached USD 10M of exports.
- 2013.10 Obtained the Korea Service Quality Certification.
- 2014.01 Signed a contract of Franchise Corporate in Thailand, Malaysia and Turkey.
- 2015.03 Be awarded Prime Minister Prize in commemoration of the day of commerce and industry.
- 2015.06 Incorporated an affiliated company, DAIHAN NA and Openmarket AllforLab.com.
- 2015.10 Be awarded Prestigious Longevity Company.
- 2016.01 Be awarded Customer Impression Management.
- 2016.02 Be awarded Excellent Management by the Korea Scientific Instrument Industry Cooperative.
- 2017.01. Korea Superb Brand Awards

收入图

(单位: 十亿 USD)



广泛的业务范围基于系统化的制造和分销组合

## 基于前沿数字技术的实验室设备的全球分销与制造

### 实验室设备的分布

- 与来自全球**16**个不同国家的**70**多家公司合作。
- 与韩国**200**多家厂家合作。
- 分类**30000**多个实验室设备项目



### 实验室设备制造

- 生产**12**个类别的**44**类产品
- 重点生产高附加值技术项目

超低温冰箱、干燥箱、培养箱、细胞图像分析仪、精密器、超声波清洗机、高压灭菌器、等。

政府组织

公司

大学

制药公司

医院

私人研究中心

广泛的客户包括工业尖端科研人员和小测试实验室°

## 一般实验室仪器

- 水槽 ; General purpose, Chillers, Hi-Low Temp Circulators, Oil Shaking, Shaking, etc.
- 旋蒸, Rotary Vacu. 0.5~50 Lit.
- 马弗炉 Electric Muffle, 110°C ~1600°C
- 加热循环器和加热套
- 加热板 & 搅拌加热板
- 干燥箱
- General purpose, Vacuum, and Industry
- 旋转器 / 摇床 / 涡旋振荡器
- 搅拌器 ; Magnetic, Hotplate, Overhead
- 粘度计, Digital Rotary
- 水净化Line

## 生物医学仪器

- 高压 / 蒸汽 灭菌器 Horizontal & Vertical-Type
- 离心机 ; General purpose / Micro
- 清洗器
- 凝胶成像
- Gel Doc-System, UV Transilluminators
- 环境箱 Planet Growth, Temp.-Humidity
- 分散机 & 研磨机
- 培养箱, Dry Bath(Heating Block), General purpose, Low Temp, Shaking, and Industry
- 冰箱
- Blood Banker, Lab-Freezers, ULT-Freezers

## 玻璃操作产品和实验室&中试反应堆系统



## 实验室杂项产品



## World First! Smart-Lab™ System with

Powered by **Smart-Lab™ System** Remote Control using Smart Phone



### 远程实验室-没有时间和地点的限制

- 无论什么时间什么地点通过应用程序或Web可以监视和控制智能实验室设备

### 直观使用-监测和控制的最简单方法

- 通过全触摸屏液晶显示控制器你会有全新的用户体验
- 使用智能手机或笔记本电脑。一个实验室，甚至在多个实验室所有的设备都可以控制在您的指尖

### 安全实验室-自我诊断和实时通知

- 基于自诊断系统，设备的任何操作错误都会被通知到用户和服务中心。

### 基础技术

- \* 世界级的控制技术※实用新型专利权和控制器：自主开发的模糊逻辑控制器
- \* 嵌入式系统和实时操作系统的设计技术
- \* 通过生化生物实验评价设备性能。
- \* 内部全面生产设施。



合作

- Cooperation with more than 70 companies of the World Famous Laboratory Equipment Manufacturers.
- Minimum \$ 3.12 million for 3-year Contract to GCS Europe.
- Sales Partnership with DAEJUNG Chemicals & Metals ; the Biggest Reagent Supplier MEDI KINETICS ; the Lab Animal & Bio Membrane Supplier WITEG from Germany

奖

- 2017 Korea Superb Brand Award
- 2016 Customer Impression Award Excellent Management Award by KSIIC
- 2015 Prestigious Longevity Company Award by SMBA Prime Minister Award in commemoration of the day of Commerce and industry
- 2012 USD 10M of Exports Award The businessman of Gangwon Province Award Knowledge and Economy Minister Award
- 2010 USD 5M of Exports Award
- 2009 USD 3M of Exports Award
- 2007 USD 1M of Exports Award

认证

Technology Certificate

- Patent (11)
- Utility model (5)
- Design register (3)

Management System

- ISO 9001
- ISO 13485

Enterprise Certificate

- Korea Service Quality Certification
- R&D center registration
- Innovation enterprise certification
- Venture business certification

Products Certificate

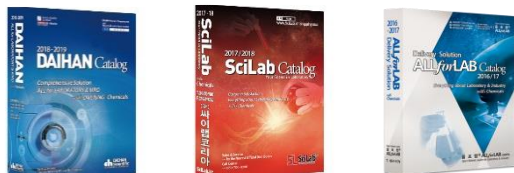
- Good Design
- GMP / GIP
- CE / CE-MDD
- UL / C-UL



更具竞争力营销业绩的客户服务基础设施



综合目录的大量出版和发行



- 韩国规模最大的实验室百科全书  
- 包括约30000项
- 作为全球市场的营销工具  
- 分布超过20000份/每2年.

在全球行业增强大韩品牌的声誉

网上购物商城的家里 (手机/电脑)

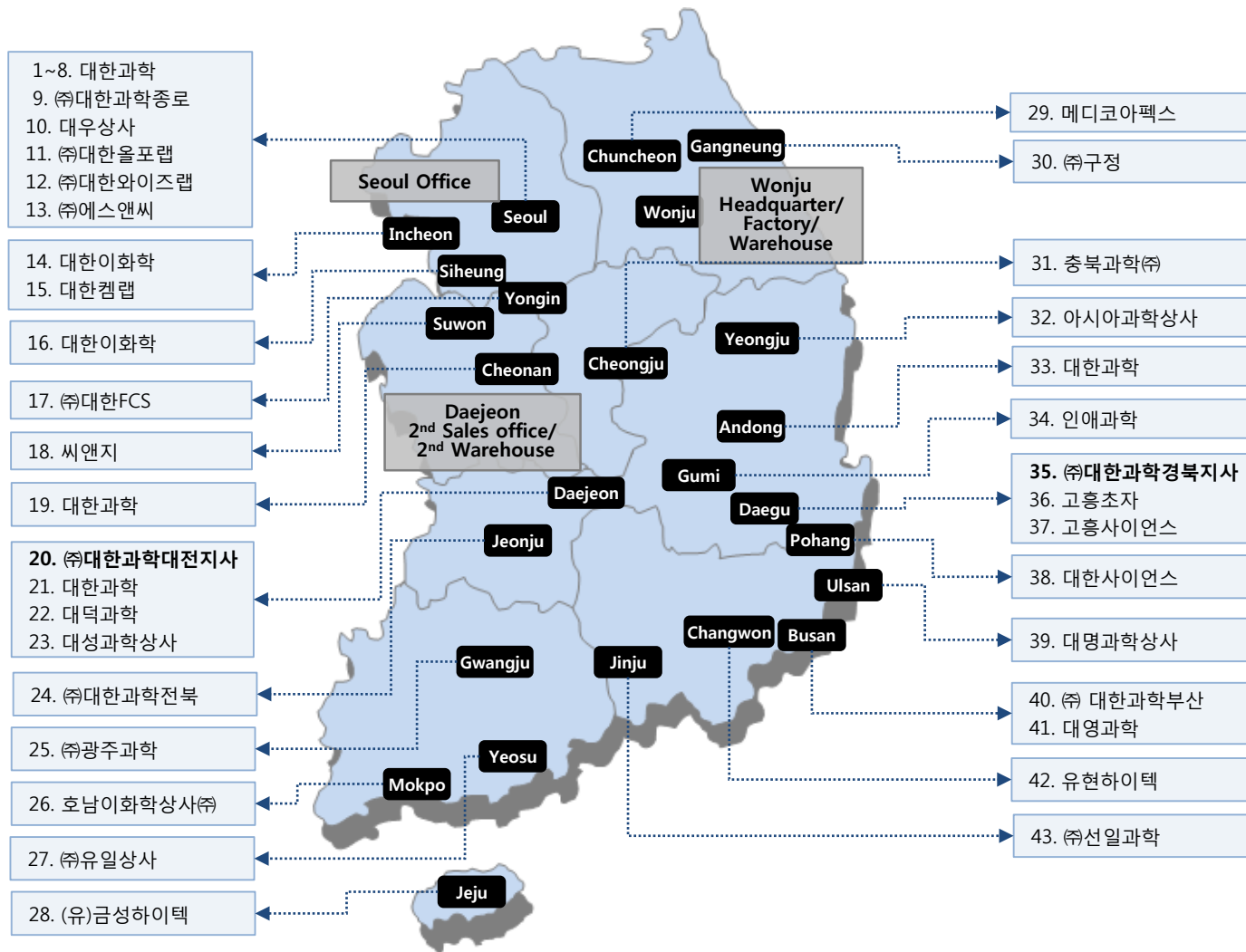


- 韩国规模最大的购物商场  
- 目录项目的相关信息 (英文和中文)  
- 可在电脑和手机上使用
- 实时的库存/价格查询&购买简单  
- 每日超过1000的浏览量  
- 超过47%的浏览者会在12小时内再次访问此网页

以客户为导向的服务来增强营销业绩

### 43个官方经销商/业务合作伙伴

通过一站式服务全方位满足客户





5个分公司, 7个海外加盟企业, 还有分布在52个地区的63个官方经销商

5个分公司

- DAIHAN-Analytics
- DAIHAN-Biomedical
- DAIHAN-China
- SciLab Korea
- Openmarket ALLforLAB

7个海外加盟企业

- DAIHAN-Biomedical Inc.(NA)
- DAIHAN-印度尼西亚
- DAIHAN-马来西亚
- DAIHAN-泰国
- DAIHAN-越南
- SciLab-马来西亚
- SciLab-越南

分布在52个地区的63个官方经销商

- |       |      |        |
|-------|------|--------|
| 阿尔及利亚 | 伊朗   | 菲律宾    |
| 亚美尼亚  | 爱尔兰  | 刚果共和国  |
| 澳大利亚  | 以色列  | 俄罗斯联邦  |
| 白俄罗斯  | 意大利  | 沙特阿拉伯  |
| 柬埔寨   | 日本   | 新加坡    |
| 加拿大   | 约旦   | 南非     |
| 中国    | 肯尼亚  | 斯里兰卡   |
| 哥伦比亚  | 科威特  | 苏丹     |
| 古巴    | 黎巴嫩  | 瑞士     |
| 厄瓜多尔  | 马来西亚 | 台湾     |
| 埃及    | 蒙古   | 泰国     |
| 德国    | 摩洛哥  | 捷克共和国  |
| 加纳    | 尼泊尔  | 土耳其    |
| 香港    | 荷兰   | 阿联酋    |
| 印度尼西亚 | 新西兰  | 乌拉圭    |
|       | 巴基斯坦 | 美国     |
|       | 秘鲁   | 乌兹别克斯坦 |
|       |      | 越南     |

与62多家世界上著名的实验室设备制造商公司合作，确保客户满意。



**Alla** (France)  
ASTM Hydrometers, Thermometers

**AME** (Hong Kong)  
Hot Plates, Stirrer

**Amos** (ROK)  
Office Supplies

**Ansell** (Australia)  
Gloves

**Apro** (ROK)  
Cleanroom Labware

**Azlon** (U.K.)  
Plasticware

**Bandelin** (Germany)  
Homogenizers, Cleaner Detergents

**Bochem** (Germany)  
Buners, STS Lab Apparatus

**Brain** (ROK)  
Assembly / Parts Boxes

**Buffalo** (ROK)  
Tools & Tools Boxes

**Burkle** (Germany)  
Pumps, Samplers, Labware

**Camlab** (U.K.)  
Labels, Plasticware

**CHMLAB** (Spain)  
Filter Paper, Membrane & Syringe Filter

**CISA** (Spain)  
Sieves & Sieve Shakers

**Cleanwrap** (ROK)  
Cleaner & Wrap

**Cleaver** (U.K.)  
Electrophoresis. Power Supply

**Cowie** (U.K.)  
PTFE Teflon Labware

**DAIHAN-brand** (ROK)  
General Instruments, Labware

**DURAN** (Germany)  
Glasswares

**EMCLAB** (Germany)  
Spectrophotometer

**Favorit** (Malaysia PLT)  
Volumetric Glassware

**Glassco** (India)  
Glassware

**Hammacher** (Germany)  
Spatulas, Medical Tools, Dissecting Instrument

**Heinz-Herenz** (Germany)  
Bio / Cellulose Stoppers, Cover & Slide Glass

**Hellma** (Germany)  
Spectrophotometer Cell

**INCYTO** (ROK)  
Counter-chip Hemacytometer

**Innotem** (ROK)  
Balances, Moisture analyzer

**Jet-Biofil** (PRC)  
Plastic Labware

**JiPump** (PRC)  
Peristaltic Pumps

**Johnson Test Paper** (UK)  
Test-papers / Strips & Comparators

**Kartell** (Italy)  
Plastic Labware

**Kern** (Germany)  
Balances, Weight, Microscopes, Refractometers

**K.G.W.** (Germany)  
Dewar Flasks / Cold Traps

**Koreca** (Rok)  
Gloves

**Kottermann** (Germany)  
Safety Cabinet

**MBL** (U.K.)  
Volumetric Glassware

**Microlit** (India)  
Dispenser, Micropipettes

**National**(ROK)  
Plastic Container

**OXY** (ROK)  
Cleaners

**Plas-Lab** (U.S.A.)  
Glove Box

**Pyrex** (U.K.)  
Glassware

**Say+** (ROK)  
Wiper & Towel-Disposable

**SCHOTT Rohrglas** (Germany)  
Glass Tubing / Rod

**SciLab-brand** (ROK)  
General Labwares

**SGE** (Australia)  
CG & General-purpose Syringes

**SI Analytics** (Germany)  
Meter, Spectrophotometers, Titration

**Sigmund** (Germany)  
Glass Beads

**Simport** (Canada)  
Disposable Plastics

**Stockwell** (U.S.A.)  
Pipettor Tips & Tubes

**Suntex** (Taiwan)  
Colony Counters, Cond. & pH Meters

**TJV** (PRC)  
Diaphragm Pumps, Vacu-Manifold

**Trans** (Singapore)  
Pocket & Portable pH Meters

**Triforest** (U.S.A.)  
PC Cultur Bottles, Flasks

**Top SYRINGE** (India)  
Glass Syringe

**Uni Gloves** (Malaysia)  
Latex /Nitrile Gloves

**Vacuubrand** (Germany)  
Vacuum Pump

**VITLAB** (Germany)  
Plasticware

**Whashin** (ROK)  
Office Supplies

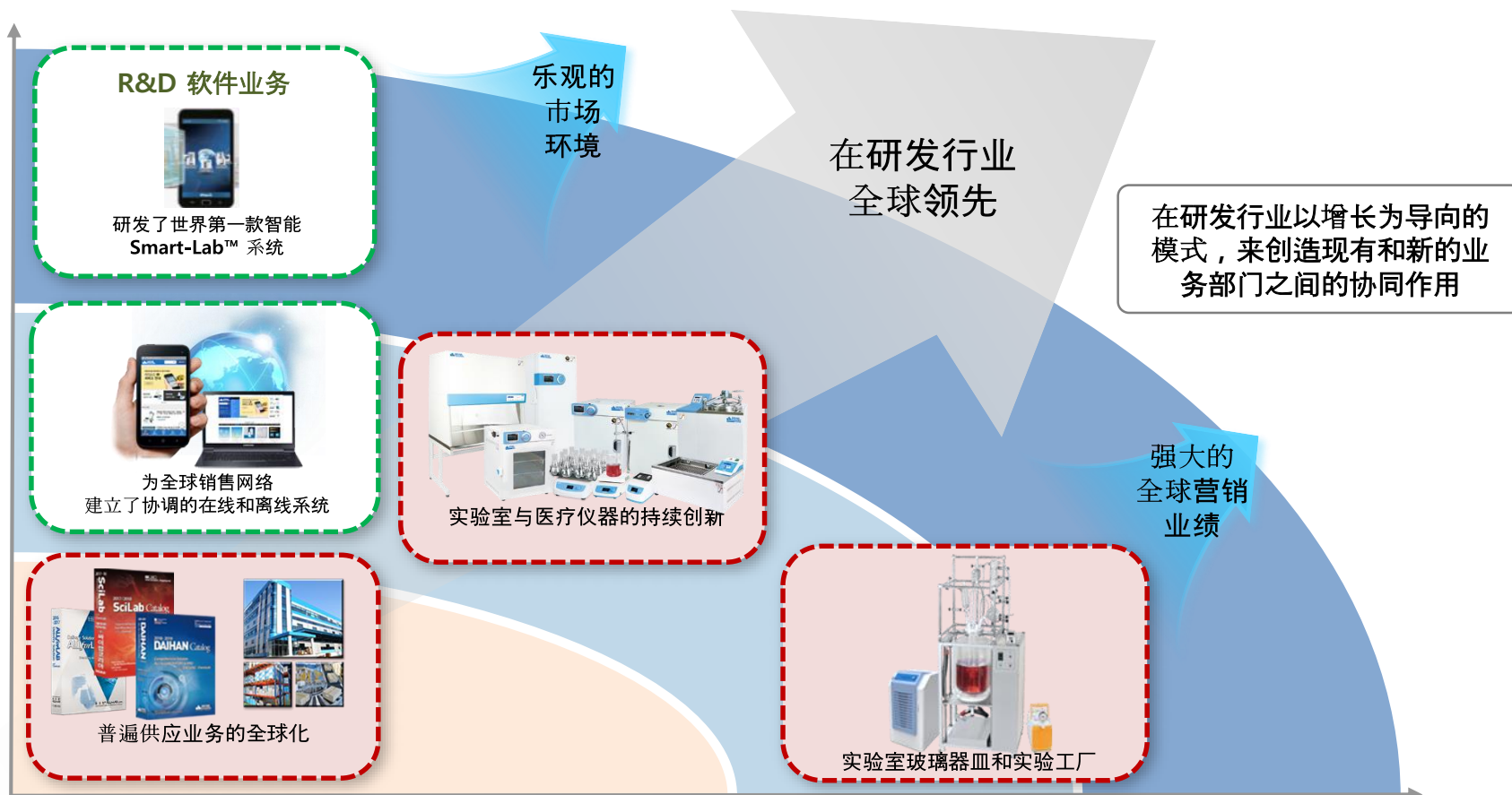
**Wheaton** (U.S.A.)  
Glass Labware, Biotechnology Appa.

**Witeg** (Germany)  
General Labware

**Zoyet** (PRC)  
Safety Cabinets

**3M** (ROK)  
Cleaners / Office / Safety

为拓展研发业务应用的未来铺平了道路







非常感谢!